

SECURITIES INDUSTRY ESSENTIALS, CERTIFICATE OF COMPLETION



**BUSINESS,
ENTREPRENEURIALISM,
AND MANAGEMENT**

Program Requirements

Program Prerequisites: None

Code	Title	Credits	Semester
Required Courses			
GBS120	Workplace Communication Skills	3	_____
GBS151	Introduction to Business	3	_____
GBS261	Investments I	3	_____
GBS261LL	Securities Industry Essentials (SIE) Exam Prep	1	_____
MGT126	Customer Service Skills and Strategies	3	_____
MKT267	Principles of Sales ¹	3	_____
or MKT271	Principles of Marketing		_____
Total Credits		16	_____

¹ Recommend MKT267 Principles of Sales if career goal in the field of finance is sales